

RSVP Management Consultants AG, one of the leading HR and management consultancies in the life science market, combines three business divisions under the brand name RSVP GROUP: Executive Search, Leadership Services and Management Consulting. Our services are illustrated in an efficient and transparent fashion - in compliance with the overall concept of the company "Visions for Change". RSVP GROUP maintains offices in Frankfurt, London, New York, Princeton, Wiesbaden and Zurich and has been active for over 40 years in servicing prominent companies in the life science industry. This accounts for our excellent placement rate which well exceeds the average market rate.

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For one of our clients we are looking for a / an

NEW BUSINESS DEVELOPMENT MANAGER

RESPONSIBILITIES

- Develop and implement strategic plans that drive short and long term goals for the projects
- In conjunction with management, perform market studies and market research with input from scientist and sales managers
- Provide new business models for new products as well as already marketed products
- Will show "Proof of Concept" to upper management concerning projects and products, and will play a role in deciding the price of technologies sold to internal and external customers

QUALIFICATIONS

- Undergraduate Degree in accounting, economics or business field is mandatory
- Two to four years of industry experience
- Must have the ability to look at the "big picture" concerning markets and products, and must desire to educate himself/herself on future market trends and customer needs
- Fluency in German and English is a must

**For further information please contact
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